

Leading with *Purpose* in Extraordinary Times

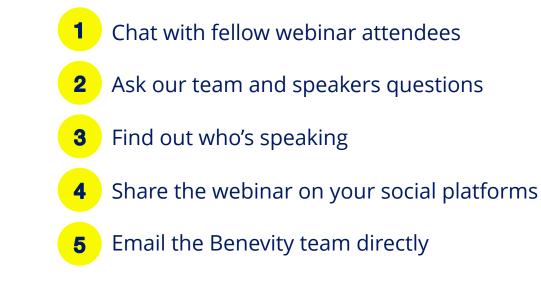
How companies are activating their people and communities during a global crisis



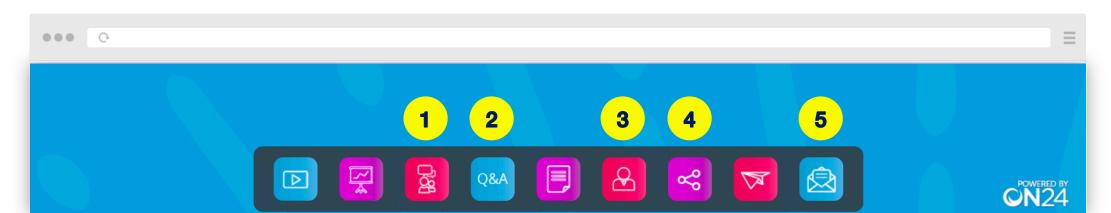


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And more!





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Bryan de Lottinville Founder and Chairman, Benevity

Sona Khosla VP Marketing, Benevity

Our Panelists



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Sona Khosla VP Marketing, Benevity

Our Panelists

Business Challenges Posed by COVID-19



Businesses have been quick to respond

Data from March 1 – April 30



1001

Top 10 Causes Supported in 2019

	2018 RANK	2019 TRENDING	YOY RANK SHIFT
St. Jude Children's Research Hospital	5	1	↑ 4
Planned Parenthood Federation of America	3	2	1 1
National/State Cancer Societies	6	3	† 3
International Federation of Red Cross	1	4	↓ 3
Leukemia & Lymphoma Society	8	5	† 3
Doctors Without Borders Umbrella	2	6	↓4
American Civil Liberties Union	4	7	↓ 3
National/State Heart and Stroke Foundations	10	8	↑ 2
PTA California Congress of Parents Teachers & Students	7	9	↓ 2
Boys & Girls Club Umbrella	11	10	1 1

All local chapters of national organizations (e.g. Red Cross, Planned Parenthood Federation of America, etc.) have been consilidated for ranking purposes. Charity aggregators that distribute funds to multiple organizations, as well as private foundations for specific companies, have been excluded. The 2019 trending rank includes donations made from Jan. 1 to Sept. 15, 2019. The final 2019 rank may differ once additional donations made from Sept. 15 to Dec. 31, 2019 are included.

The types of causes being supported has shifted





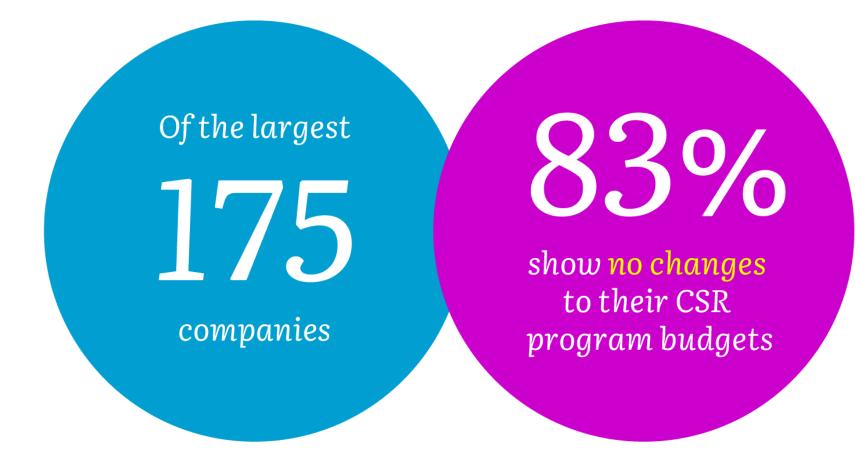
Top Categories Supported since COVID-19

CAUSE CATEGORY	RANK PRE-COVID*	RANK POST COVID**	RANK SHIFT	
Human Services	2	1	1	1
Education	1	2	1	Ť
Food Security	10	3	7	1
Foundations	3	4	1	Ť
International, Foreign Affairs & National Security	4	5	1	Ť
Religious	5	6	1	Ť
Health	6	7	1	Ť
Arts, Culture & Humanities	7	8	1	Ť
Public Safety, Disaster Preparedness and Relief	13	9	4	1
Youth Development	12	10	2	1
Animal	8	11	3	Ť
Voluntary Health & Medical Disciplines	9	12	3	Ť
Community Improvement	17	13	4	1
Recreation & Sports	14	14	-	
Environment	11	15	4	Ť
Housing & Shelter	16	16	-	
Civil Rights, Social Action & Advocacy	15	17	2	Ť
Mental Health & Crisis Intervention	20	18	2	1
Employment	23	19	4	1
Crime & Legal	22	20	2	1

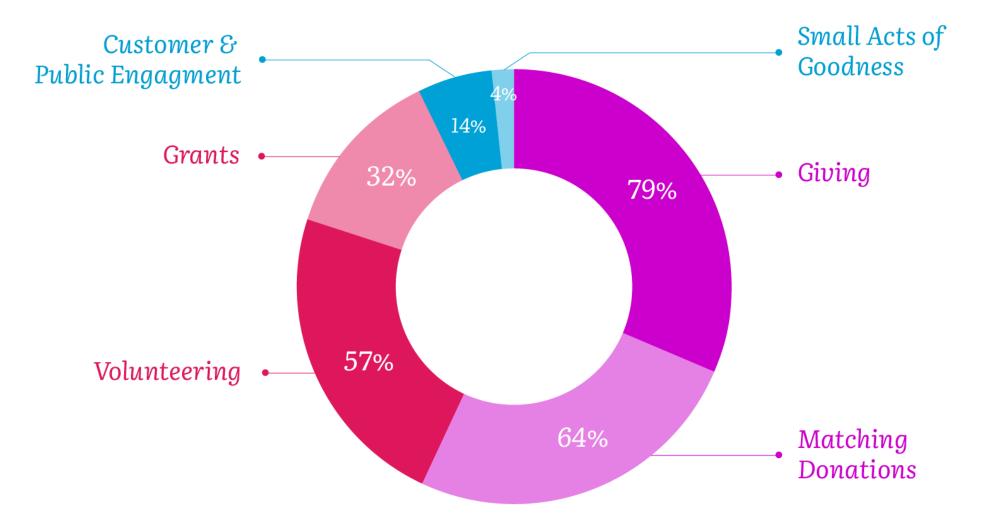
Disaster Seasonality Around the World



Budgets are being sustained or boosted



Matching donations is the most common response



Using budgets to catalyze action





Support for Justice & Equality

+9,755%

\$15m

donated to the top 10 racial justice & equity causes +1,336%

Up to 8,324

people/day donating to civil rights, social action and advocacy causes +260%

-6

Up to **208**

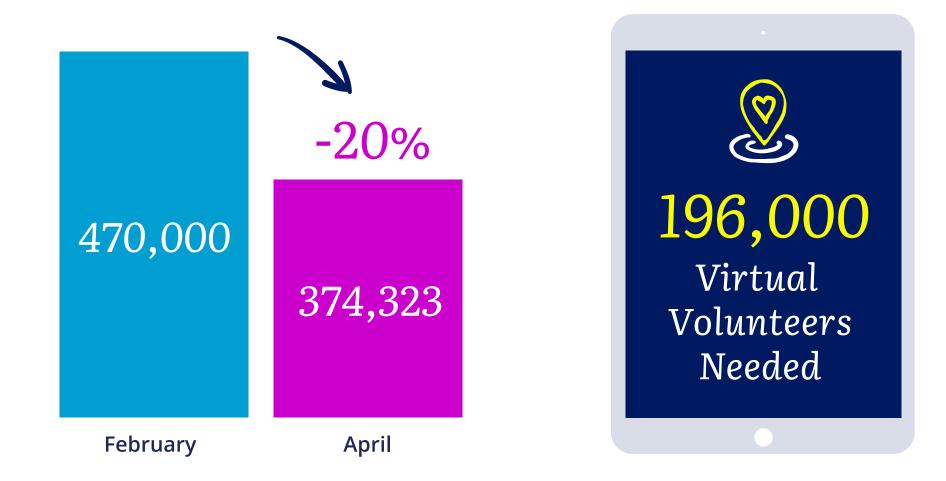
companies/day driving donations to civil rights, social action and advocacy cause

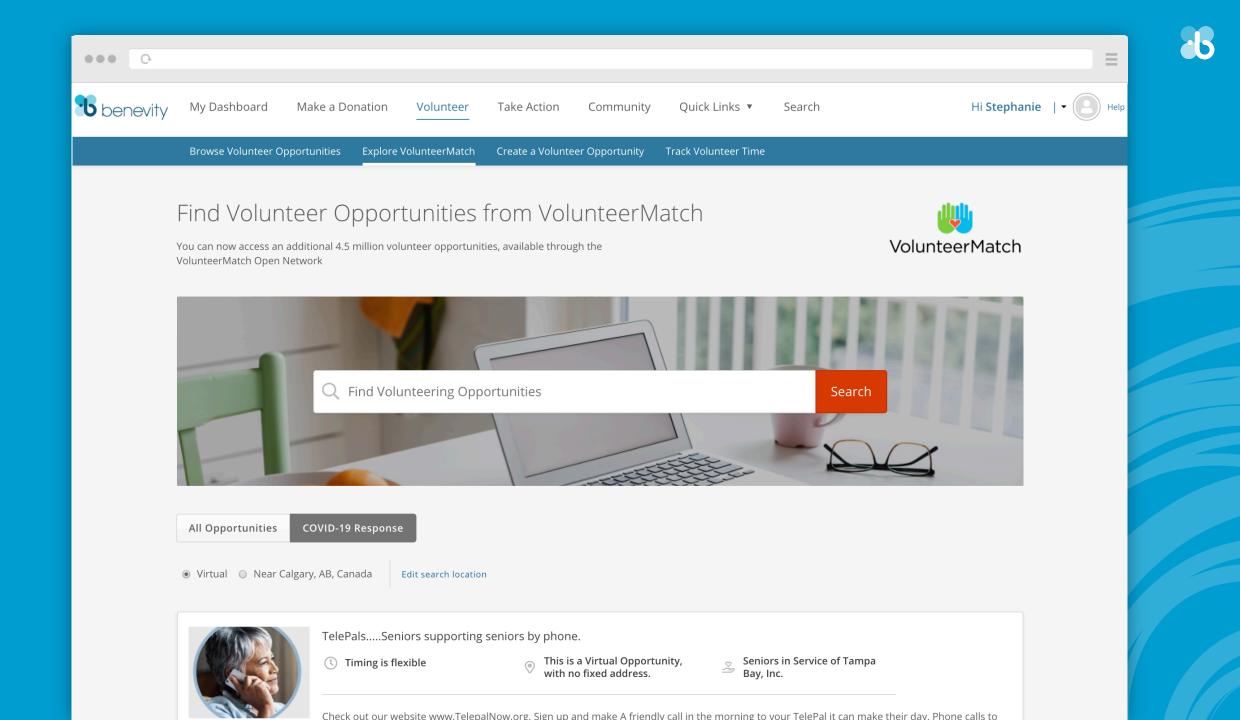
Top 10 Justice & Equality Causes Supported

	RANK BEFORE MAY 25	RANK AFTER MAY 25	SHIFT
NAACP Legal Defense and Educational Fund	529	1	个 528
Black Lives Matter Foundation	683	2	↑ 681
Minnesota Freedom Fund	730	3	↑ 727
Equal Justice Initiative	399	4	↑ 395
American Civil Liberties Union	71	5	↑ 66
Policing Equity	866	6	↑ 860
Bail Project	509	11	↑ 498
Faith in Action Network	900	14	↑ 886
Race Forward	577	15	个 562
NAACP Empowerment Programs	937	16	† 921

Note: Ranks are based on the average daily donation dollars from May 1 - May 24 versus May 25 - June 2.

Volunteering has declined, but virtual volunteering is on the rise



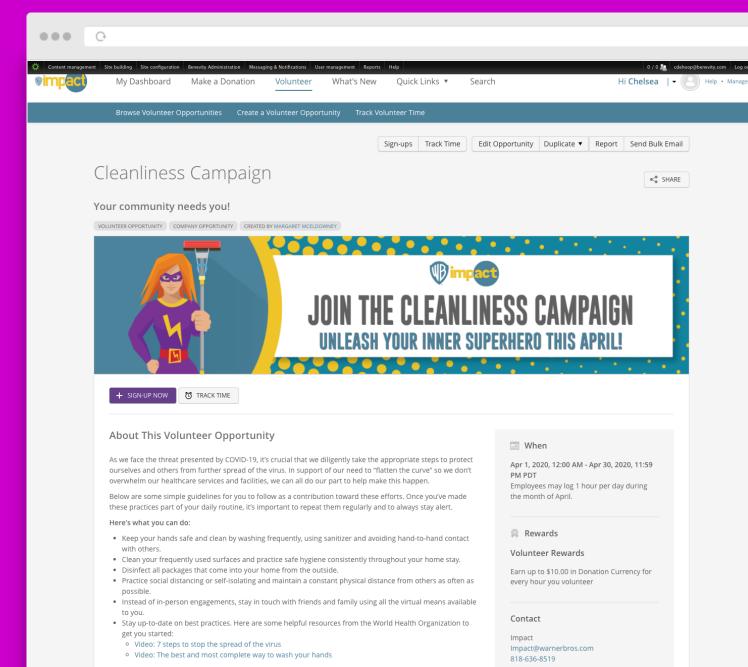


"It is our hope that by expanding our definition of volunteerism during these challenging times, our employees will feel supported and empowered to take action through everyday acts of goodness."

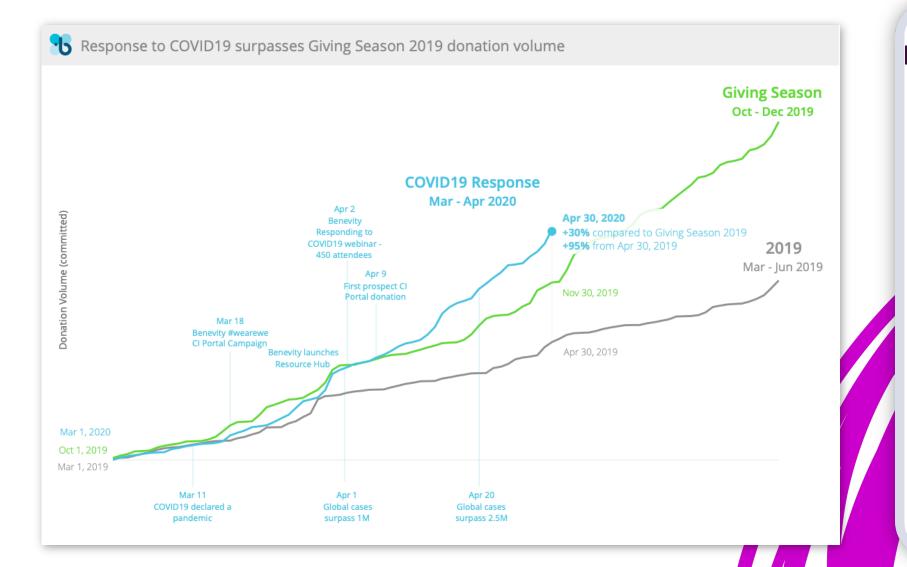
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Margaret McEldowney,

Community Engagement Specialist at Warner Bros. Entertainment



Employees may log one volunteer hour per day, or a total of 30 hours, during the month of April. Each hour of cleanliness will be rewarded with \$10 in volunteer rewards, which employees may donate to the 501(c)3 charity of their choice.

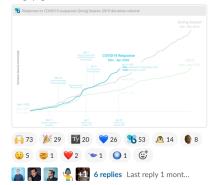


Q Search Benevity $\leftarrow \rightarrow$ #team 😭 (j) 요 677 | 육 5 | This channel is for team-wide (multi-office) commu.

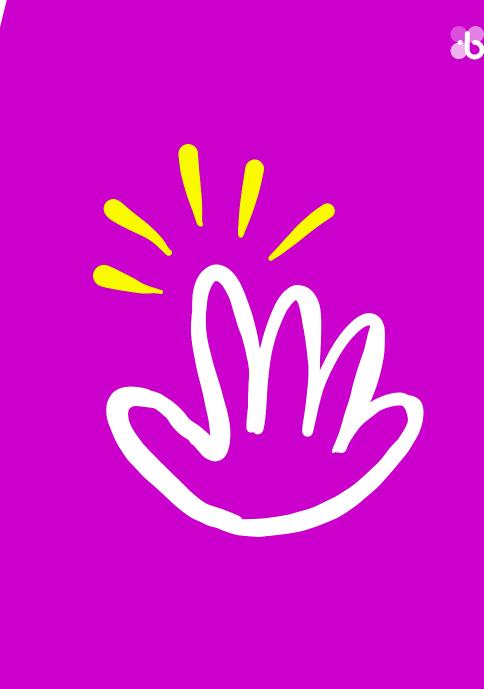
ajoyce 4:52 PM

ajoyce 4:52 PM Hey team! **1** It has felt like a very long month and a half since COVID19 was declared a pandemic. I know all teams across Benevity are working so, so hard to support our clients execute some incredible campaigns and improve our products to respond to the global need for goodness in this time. I've heard that it feels like Giving Season all over again (or busier!). Analytics and Insights put together this graph to show you all what the impact you're having is - and if it feels like another Giving Season, the bright side is that the donation volume is reflecting that! Thank you to all Benevity-ites for helping folks do so much good - you people inspire me! 👯

> Shout out to @Laura for the inspiration for this! image.png 🔻

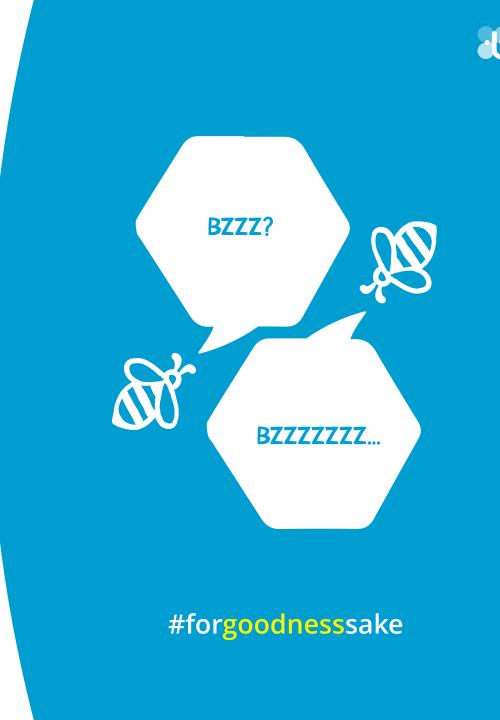


Questions?



Keep the Conversation going on the *B-Hive!*

- 1. Visit <u>https://www.benevity.com/join-the-b-hive-community</u>
- 2. Request credentials
- 3. Ask your questions!



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Thank you!